

# The Effects of Artificial Intelligence on Conspicuous Consumerism



Florida State University College of Business, Chassity Jackson Fernando De Abreu Pires, Issac Trujillo

# BACKGROUND

As artificial intelligence grows we see its impact in marketing growing as well, with consumers being persuaded by marketing campaigns with artificial intelligence. To examine the impact this growth has had, we designed a survey to ask people from all different backgrounds what their opinions on artificial intelligence are as a whole and what impacts they believe it has on consumer behavior.

# **PURPOSE**

To identify the relationship between generations and their affinity to conspicious consumerism. Also the level of receptibility to the advancements in AI and how it is being implemented within the consumer space.

# CONCLUSIONS

Our research is now getting to the stages where we are distributing surverys to participants. As this is a long term study, our results will be updated as data progresses. We expect there to be correlation between older generations and less receptiveness to AI but that is a hypothesis.

### METHODS

Throughout this research we hope to collect results from users of all different backgrounds through the use of surveys. These surveys will be distributed in many ways with some of them being word of mouth, sharing on social media, and students on campus. The survey is built in a way that grows the users interest in artificial intelligence the further it goes. It starts off by asking them how familiar they are with artificial intelligence, and progressively getting deeper in the topics of consumerism. We will verify that there is a fair sample size of people differing in age and demographic, this ensures a fair and accurate representation of each generation.

# RESULTS BREAKDOWN

Q12 - online	•	r felt concerr	ned about the le	evel of persor	nalization in
4					
2					
0 ——					
Choice	Never ce Count	Rarely	Sometimes	Often	Always

# SURVEY EXAMPLE

How familiar are y technologies?	you with Artificial Intelligence (AI)			
O Not familiar at all				
O Slightly familiar				
Moderately familiar				
O Very familiar				

# FINAL RESULTS

Over the preceding months, we have diligently crafted a survey with the aim of comprehensively elucidating consumer responses towards artificial intelligence.

Presently, a preliminary iteration has been disseminated amongst a select cohort. Our intention is to subsequently extend the survey to a broader audience.

#### REFERENCES

"About - Pubmed." *National Center for Biotechnology Information*, U.S. National Library of Medicine, pubmed.ncbi.nlm.nih.gov/about/. Accessed 11 Mar. 2024.

Cukier, K. (2021). Commentary: How Al Shapes Consumer Experiences and Expectations. Journal of Marketing, 85(1), 152-155. https://doi.org/10.1177/0022242920972932